



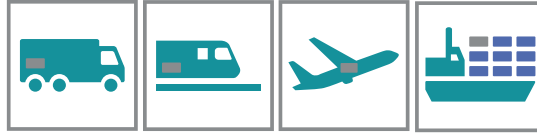
# **BASIC OVERVIEW OF THE INCOTERMS 2020 RULES**



## RULES FOR ANY MODE OR MODES OF TRANSPORT

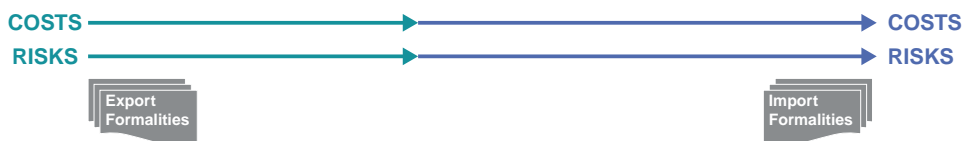
### EXW

Ex Works



### FCA

Free Carrier



### CPT

Carriage Paid To



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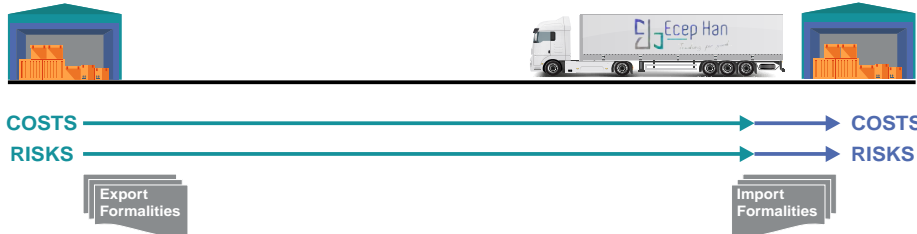
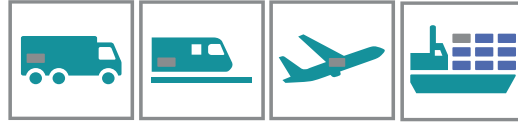
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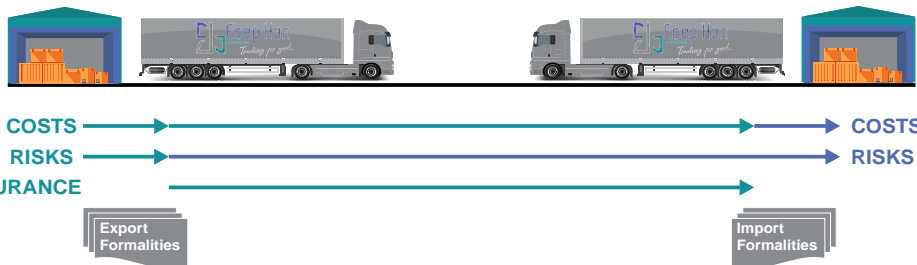
### DAP

Delivered at Place



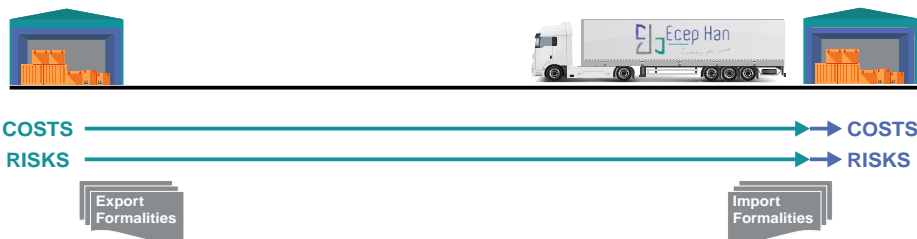
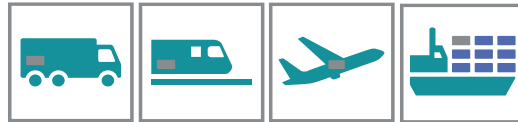
### CIP

Carriage and Insurance Paid To



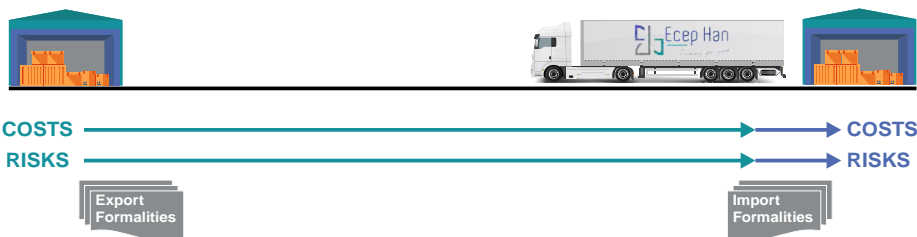
### DPU

Delivered at Place Unloaded



### DDP

Delivered Duty Paid



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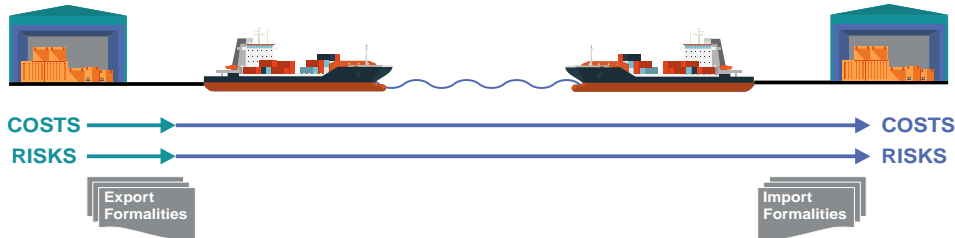


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## RULES FOR SEA AND INLAND WATERWAY TRANSPORT

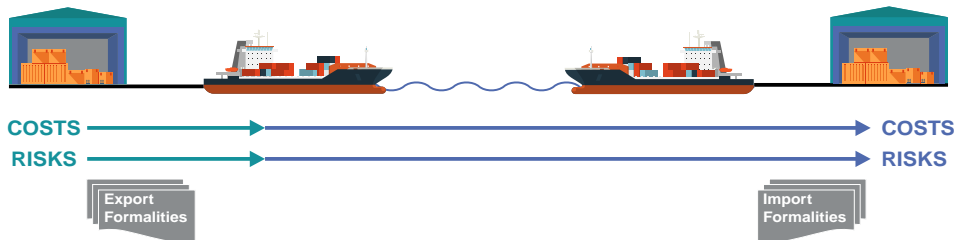
### FAS

Free Alongside Ship



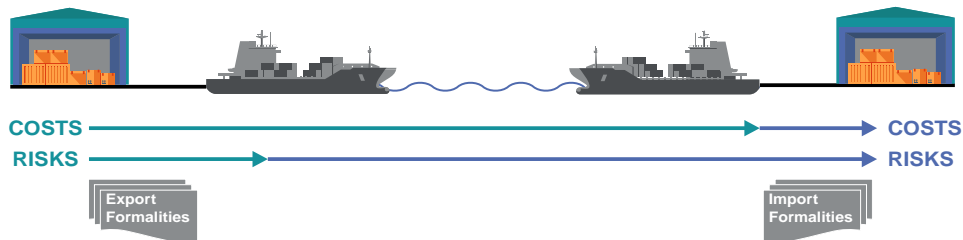
### FOB

Free on Board



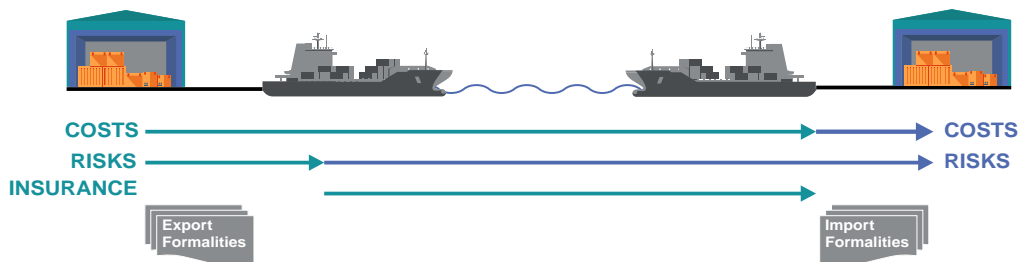
### CFR

Cost and Freight



### CIF

Cost, Insurance and Freight



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## TRUCK INFORMATION



	OPTIMA TRAILERS	MAXIMA TRAILERS	JUMBO TRAILERS
Height	2,6m	2,7m	2,5m
Width	2,5m	2,5m	2,5m
Length	13,6m	13,6m	13,6m
Volume	88m <sup>2</sup>	88m <sup>2</sup>	92m <sup>2</sup>

Loading Limit should be a maximum of 20k kg.



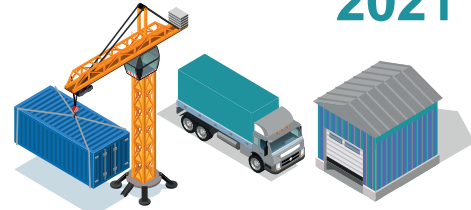
  
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# INCOTERMS 2021

## INCOTERMS

	SELLER EXPORTER	POTTING	CUSTOMS EXPORT	CARRIAGE	PASSAGE PLATFORM	LOADING	MAIN TRANSPORT	UNLOADING	PASSAGE PLATFORM	CUSTOMS EXPORT	POST CARRIAGE	IMPORTER BUYER
<b>EXW</b> <small>exwork</small>	←→	←	←	←	←	←	←	←	←	←	←	←
<b>FCA</b> <small>free carrier</small>	←→	←→	←	←	←	←	←	←	←	←	←	←
<b>CPT</b> <small>carriage paid to</small>	←→	←→	←→	←	←	←	←	↔	←	←	←	←
<b>CIP</b> <small>carriage and insurance paid to</small>	←→	←→	←→	←	←	←	←	↔	←	←	←	←
<b>DAP</b> <small>delivered at place</small>	←→	←→	←→	←→	←	←	←	↔	←→	↔	←→	←→
<b>DPU</b> <small>delivered place unloaded</small>	←→	←→	←→	←→	←→	←	←	←→	←	←	←	←
<b>DDP</b> <small>delivered duty paid</small>	←→	←→	←→	←→	←→	←→	←→	↔	←→	←→	←→	←→

## INCOTERMS MARITIME

<b>FAS</b> <small>free alongside ship</small>	←→	←→	←→	↔	←	←	←	←	←	←	←	←
<b>FOB</b> <small>free on board</small>	←→	←→	←→	←→	←	←	←	←	←	←	←	←
<b>CFR</b> <small>cost and freight</small>	←→	←→	←→	←→	←→	←	←	↔	↔	←	←	←
<b>CIF</b> <small>cost insurance and freight</small>	←→	←→	←→	←→	←→	←	←	↔	↔	←	←	←

SELLER BUYER







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